

Welcome to our quarterly update in which we give you a brief roundup of some of our news from the past few months.

It was fantastic to welcome the Mayor of Greater Manchester, Andy Burnham, to formally open our new £1.3m 20,000 square foot facility in August. This significant investment in our manufacturing capacity will help us to build even more high quality training simulators as we continue to expand our global footprint.

Facing stiff competition, we were delighted to win a major contract with KLM in the Summer and look forward to delivering their B737 and B777 Cabin Emergency Evacuation Trainers to their brand new training facility at Schiphol Airport in 2018. We've also won orders recently from top airlines including China Eastern, Jet2.com, Thomas Cook and S7. We've recently launched our new range of Virtual Reality cabin crew training simulators to wide acclaim in the airline industry, further demonstrating our total commitment to product innovation.

Finally, a very warm welcome to our 2017 intake of Engineering Apprentices who started with us in September after a very tough selection process. We're expecting bright futures for these young engineers.

As always, if we can be of any assistance to support your training simulator requirements please don't hesitate to get in touch.



TONY BERMINGHAM
Managing Director



VISIT OUR WEBSITE
www.edm.ltd.uk

EVENTS WE'RE AT

I/ITSEC

27 November – 1 December 2017
Orlando, USA

World Aviation Training Symposium (WATS)

17 - 19 April 2018
Orlando, USA

GREATER MANCHESTER MAYOR ANDY BURNHAM OPENS EDM'S NEW £1.3M FACILITY



In August we welcomed the Mayor of Greater Manchester, Andy Burnham, to officially open our new £1.3m 20,000 square foot manufacturing facility here in east Manchester. The building has been built to meet the demands of our rapidly increasing order book with us having doubled in size over the past 3 years, posting revenues of over £24m in 2016.

Housing 50 employees, our new purpose-built facility sits adjacent to our existing 100,000 square foot site and provides all the resources necessary to enable us to manufacture our full range of training simulators for defence and civil aviation customers.

EDM WINS MAJOR KLM CONTRACT

We've won a major contract with KLM to manufacture B777 and B737 Cabin Emergency Evacuation Trainers (CEETs). Designed and built to meet KLM's exact training requirements and international regulatory standards, the CEETs will enable KLM's cabin crew to be comprehensively trained in all safety and emergency procedures (SEPs) for both aircraft types. The B737 CEET will be static whilst the B777 CEET will be operated on an electric motion platform. Once completed, the two CEETs will be shipped and installed at KLM's brand new state-of-the-art training facility due to be opened at Schiphol Airport in 2018.





EDM LAUNCHES VR CABIN CREW TRAINING RANGE

We've developed a new range of Virtual Reality (VR) training simulators to meet the increasing demand from airlines wanting to train their cabin crew with VR technology. Designed to complement airlines' existing training hardware, our new suite of VR simulators enables cabin crew to quickly learn safety and emergency procedures (SEPs) in a highly realistic and immersive VR environment. Our launch VR range includes a Virtual Door Trainer and Virtual Slide Trainer. Suitable for different learning styles and abilities, VR training offers an enjoyable way to learn that allows for higher levels of engagement and understanding.



EDM DONATES £5000 TO MANCHESTER'S HOMELESSNESS FUND

We've recently donated £5000 to the Mayor of Greater Manchester Andy Burnham's Homelessness Fund. Mayor Burnham launched the fund in June this year as part of his mayoral election pledge to end rough sleeping in Greater Manchester by 2020. Tony Bermingham, Managing Director of EDM, handed over the cheque to the Mayor in August whilst he was visiting us to formally open our new 20,000 square feet manufacturing facility.



MEDIA COVERAGE FOR OUR F-35B TRAINING SIMULATOR

There has been a lot of recent coverage by the media for the F35B Cockpit Simulator we built for BAE Systems. In use at BAE's Warton base in Lancashire, the simulator is used to validate the F-35B's flying and handling characteristics as part of the certification process for introducing the aircraft into service on board the UK's new Queen Elizabeth class aircraft carriers.

To see the coverage please visit:
www.edm.ltd.uk/news



EDM'S 2017 INTAKE OF APPRENTICES START THEIR CAREERS

After a tough selection process that began with 30 applicants, our 2017 intake of 5 Apprentices started their working lives with us in September. These young engineers will divide their time up between on-the-job training at EDM and academic work at Oldham Training Centre, working towards an HNC or degree in Electrical and Mechanical Engineering after 5 years. We wish them all the very best in their careers.