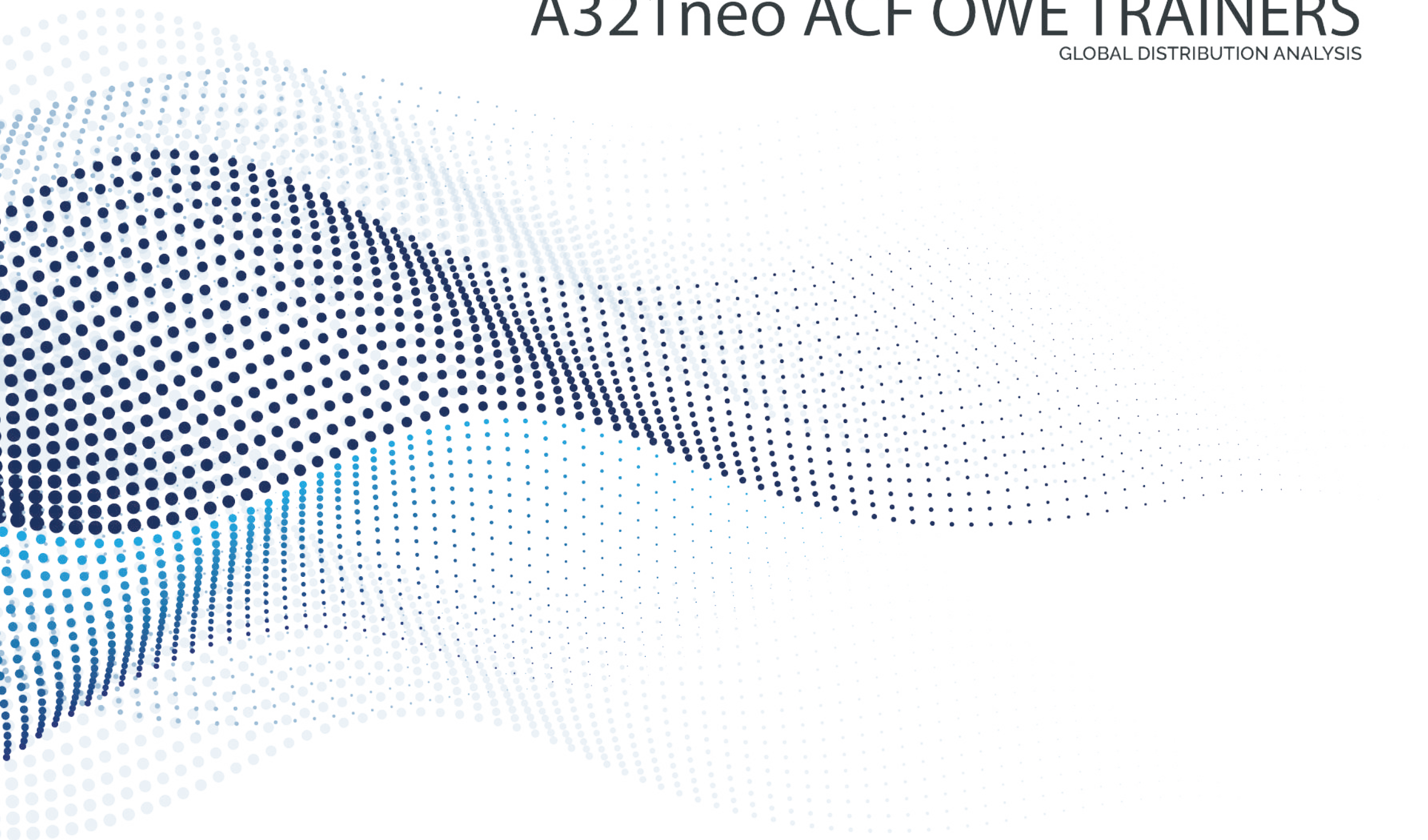


# A321neo ACF OWE TRAINERS

GLOBAL DISTRIBUTION ANALYSIS



# A321neo ACF OWE TRAINER LOCATIONS/DELIVERIES AROUND THE WORLD.



# WHY CHOOSE US



## HERITAGE

A brand you can trust with over 48 years of operations in the United Kingdom across a variety of applications.

01

02

## EXPERTISE

Our team of committed and highly skilled engineers and craftsmen are the best in the business.



## GROWTH

Growth and advancements in world-class technology offered to clients across the globe with their products.

03

04

## QUALITY

Quality our clients can trust with worldwide customer support.



# A321neo ACF OWE TRAINER DIGEST

## VISUAL TECHNOLOGY

With the use of Septre, LCD and virtual slide trainer technology, EDM's door trainer can simulate in-flight surroundings.

## CONTROL SYSTEM

Our door trainers use an on-board control system which truly parallels those used on commercial airlines.

## SUPERIOR QUALITY

Our door trainers are designed using official OEM documents from the airlines themselves, which ensures authenticity and familiarisation when cabin staff interact with these trainers.

## INCEPTION

EDM'S FIRST A321neo ACF OWE TRAINER WAS MANUFACTURED AND DELIVERED IN 2018.



# After-Sales Service

EDM has improved its after-sales service over the years to better response times and overall completion of enquiries.

**1** Average support department response time

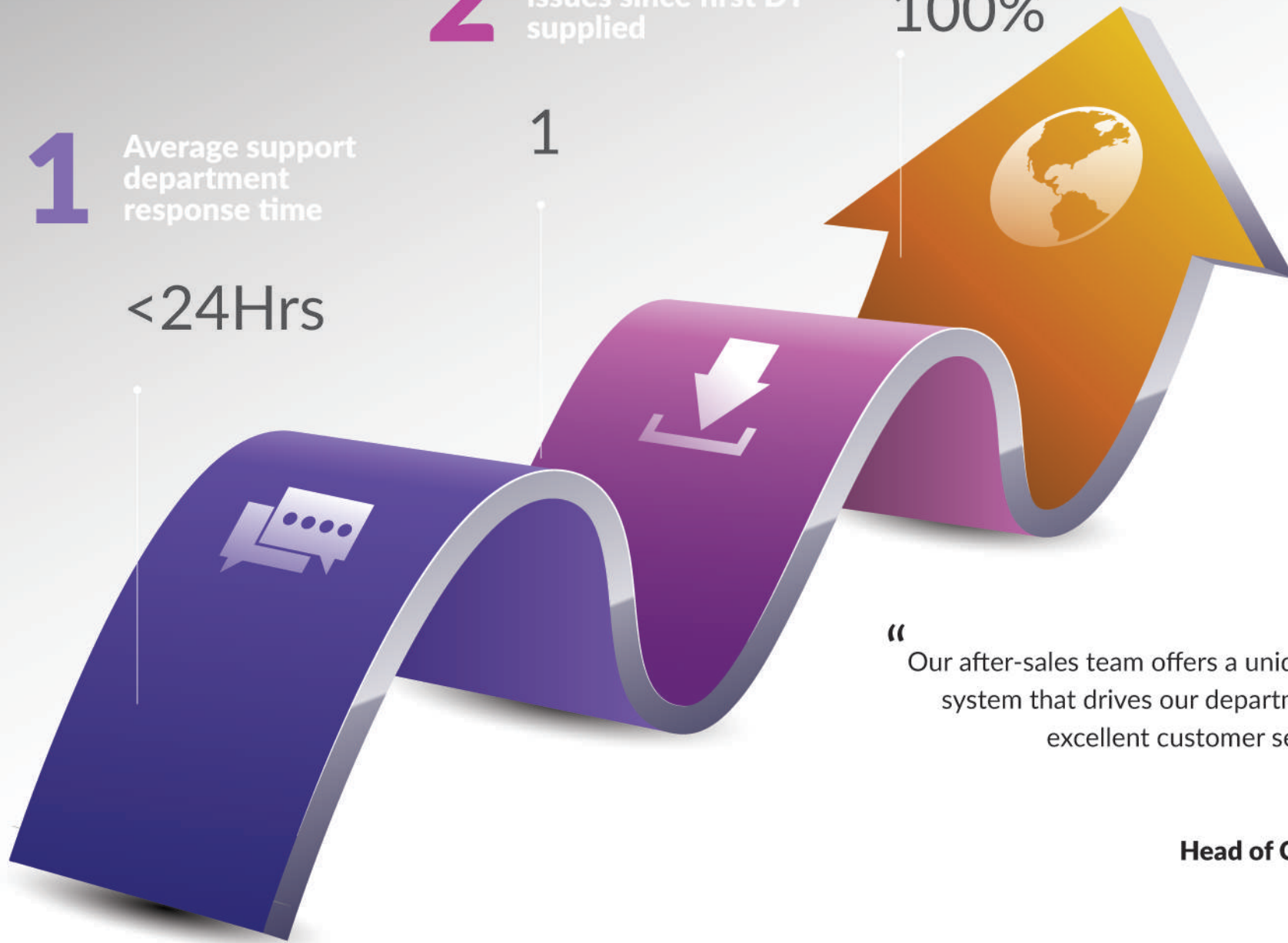
<24Hrs

**2** Number of warranty issues since first DT supplied

1

**3** Percentage of warranty issues rectified with 7 days

100%



“ Our after-sales team offers a unique and cohesive system that drives our department in delivering excellent customer service every time.”

**Mick Rose**  
Head of Customer Service  
EDM Ltd



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[www.edm.ltd.uk](http://www.edm.ltd.uk)

